

Lockheed Martin Corporate Overview

Lockheed Martin (NYSE: LMT) solves the world's toughest technology challenges to address our customers' critical missions. More than 100 nations rely on Lockheed Martin employees, products and technologies to help them protect and connect their citizens and advance scientific discovery. In a time of growing uncertainty and unpredictable threats, we focus on innovation at scale and performance excellence to keep our customers at the center of everything we do.

People



116,000 Total Employees



6,300+ International Employees



Nearly 60,000 Engineers, Scientists and Technologists

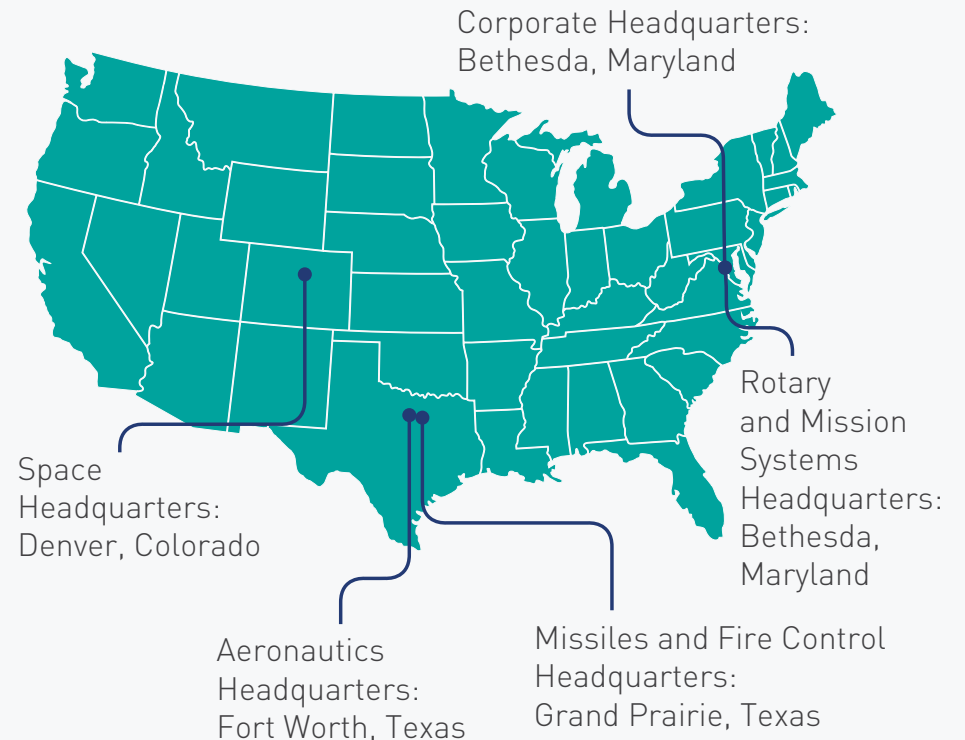


One in five U.S. employees a veteran



Footprint

450+ Global Facilities



Internationally: We have employees in **33** countries



Sustainability

Lockheed Martin develops innovative technology that enables growth, resiliency and security of societies around the world. We integrate environmental, social and governance practices throughout our business and our employees actively strengthen the quality of life where we live and work.

LOCKHEED MARTIN'S 2022 SOCIAL IMPACT CONTRIBUTIONS TOTALLED NEARLY **\$33 million** IN THREE MAIN AREAS:

FUTURE STEM WORKFORCE



THOSE WHO SERVE



COMMUNITY RESILIENCE



Over **22,000** Employees donated **\$7.7 million** to charities

Go Green Goals

Our approach to championing environmental stewardship through resource efficiency is called "Go Green" and it extends to our facilities across the world. Go Green drives operational improvements by reducing carbon emissions through energy efficiency and use of renewable energy, reducing facility water use, and reducing waste generation. Since the inception of Go Green in 2007, Lockheed Martin has reduced carbon emissions by 53%, energy consumption by 19%, and waste-to-landfill by 49%. Due to the COVID-19 pandemic, thousands of employees converted to full time telework in 2020 and 2021. As a result, we re-evaluated and revised our metrics in 2021 to account for these impacts.

2030 GOAL

REDUCE CARBON EMISSIONS PER \$ GROSS PROFIT BY **70%** 2015 BASELINE



2025 GOALS

REDUCE ENERGY PER OCCUPANT BY **14%** 2016 BASELINE



REDUCE WASTE PER OCCUPANT BY **11%** 2016 BASELINE



2021 PERFORMANCE

47%

7%

5%

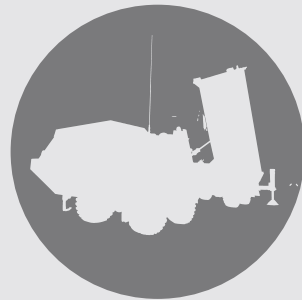
Industry Leading Portfolio

AERONAUTICS



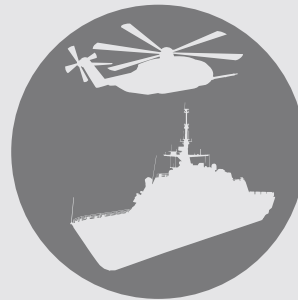
Lockheed Martin's Aeronautics business area is the air power solutions provider of choice, focused on combat air with the world's only 5th Generation fighters, air mobility and battle-proven airlift, and a sustainment philosophy that recognizes the flight line is the center of gravity. And the future of aviation is being developed today at the world-renowned Skunk Works®. Together, these capabilities ensure our customers are equipped with the critical innovations needed to stay ahead of emerging threats.

MISSILES AND FIRE CONTROL



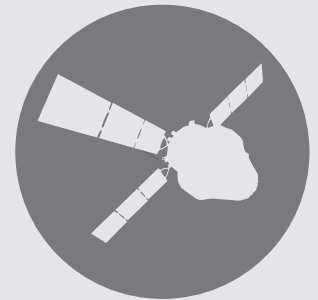
Missiles and Fire Control develops superior weapon systems, sensors and services that provide our customers with state-of-the-art, connected protection. Our high-performance air and missile defense systems include air-to-air, precision fires, close combat, sustainment, sensors, strike systems and advanced program capabilities. Globally, we provide highly integrated solutions that help our customers make smarter, faster decisions.

ROTARY AND MISSION SYSTEMS



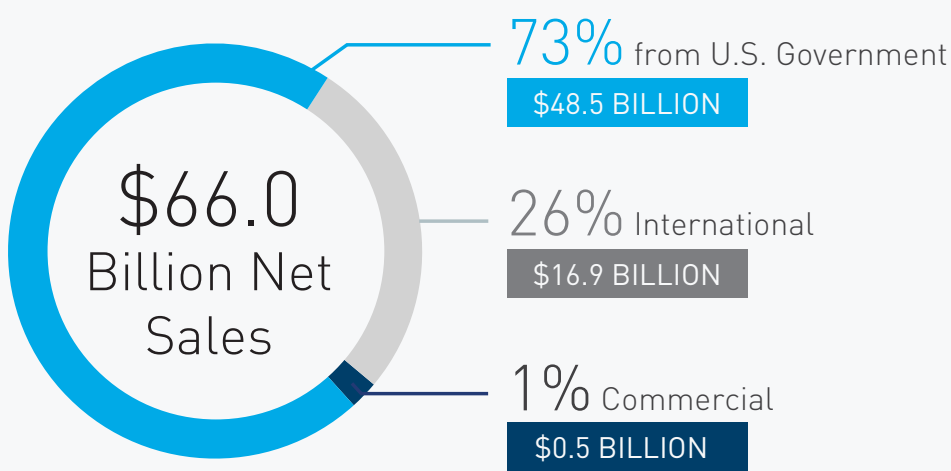
Rotary and Mission Systems delivers mission-first innovation across its portfolio of rotary-wing technology, sensors, radar systems, command and control, combat training and sustainment, undersea systems, and full-spectrum cyber capabilities. With a portfolio spanning 1,000+ programs in more than 100 countries, we deliver transformative capabilities that connect people, platforms, and networks to help our customers solve for today – and what's to come.

SPACE



Whether it's underwater, on land, in the atmosphere or beyond, at Lockheed Martin Space, we use our connected capabilities to address and achieve the unforeseen from the ground up. Through transformative technologies—including navigation and protected communications, human and robotic exploration of deep space, strategic deterrence and missile defense, hypersonic strike and directed energy, weather and Earth science and commercial communications—we're delivering integrated solutions that push the boundaries of science, provide security, and solve for what the future holds.

Financial Strength (2022 Results)



Total Stockholder Return 2017-2022:

73%



Increase to Annual Dividend:

7%



Net Earnings:

\$5.7 Billion

Economic Impact



Lockheed Martin has 13,300 suppliers – more than 12,490 across the United States and 893 suppliers around the globe.



The company committed \$34 billion to our suppliers in every U.S. state and 52 countries worldwide.

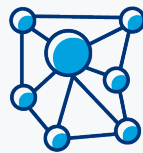


We awarded \$6.1 billion to more than 7,500 small businesses, which represented over 50% of our supplier base.

Tech Priorities

For over 100 years, Lockheed Martin has worked side by side with our customers to help them achieve their missions with technological superiority. Customers' needs have grown more urgent and complex as their adversaries have invested heavily in new technologies to erode military advantage.

To enable Joint All-Domain Operation in a complex 21st-century threat environment, Lockheed Martin is implementing a bold vision to allow every customer to make all-domain decisions – land, sea, air, space and cyber – through advanced and resilient communications at a speed our adversaries can't match. To make this vision a reality, we are focusing our research and development investments and commercial relationships in areas that will give our customers a decisive advantage through technology that enables smarter, faster decisions.



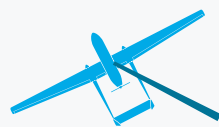
5G.MIL® Solutions

The future battlespace will require stable, secure connectivity for shared situational awareness and rapid decision making. Lockheed Martin's interoperable, 5G.MIL solutions enable joint all-domain operations with seamless and resilient connectivity capabilities that securely connect current and future assets with leading edge technology.



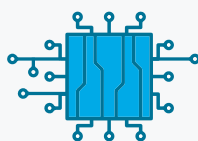
Artificial Intelligence and Autonomy

Artificial intelligence (AI) and Machine Learning (ML) are rapidly becoming part of our daily human experience. We are building systems that will keep people in control while enabling them to be safer and increase mission success in the toughest and most unpredictable of situations.



Directed Energy

Directed Energy systems use highly focused energy to disable targets with pinpoint accuracy. Our engineers are at the forefront of transforming high-power laser technology developed for factories into inventive and cost-effective defense capabilities for our customers.



Cyber

Cyber is at the heart of everything we do. We develop technologies that provide weapon and defense systems with cyber resiliency capabilities to anticipate, withstand, recover and adapt from cyber-attacks.



Hypersonics

Going Mach 5, or 60 miles per minute, creates complex engineering and physics challenges that our experts tackle with speed, agility and ingenuity. As the Department of Defense's highest technical priority, our scientists and engineers are developing and testing game-changing hypersonic solutions that can be produced at scale to ensure mission success.



Spectrum Dominance

Our military relies on the spectrum to sense and locate adversaries while communicating across allied forces. To maintain spectrum dominance, we are developing open architecture spectrum solutions that enable synergistic operations across platforms.